



YOUR PATHWAY TO SUCCESS

Dear Friends of Pacific Alliance Bank:

Board of Directors

Andrew Su, Chair.

Samuel Cheng, VChair.

Robert Oehler, CEO

Richard Barkhurst

James Chou

Joseph Gigliotti

Peter Kam

Dennis Lin

Nancy Luke

Michael Sun

Yee-Jen Shuai

An To

Joe Teo, CFO
Corp. Sec'y.

Last quarter's momentum is continuing, with robust business loan opportunities available to us. We are soliciting deposits to keep up with our prudent growth and welcome your thinking of us for your deposit needs.

We just released our 3rd quarter results, which you can view in our web site, at www.otcbb.com (under PFBN stock symbol).

During these interesting times, we are pleased with our progress and financial condition, as reflected in our published results. We continue to be "open for business!"

We are also pleased to mention our two new senior officers: C. Ellis Porter, EVP – Chief Credit Officer and Russell T. Sun, EVP – Commercial Banking. Ellis has an extensive background in community banking and Russell comes to us as a seasoned professional with background involving both large regional banks and Chinese American banks.

We are now well positioned to achieve our business objectives in three areas: community banking, commercial banking, and small business lending, using SBA loan programs. Photos of Ellis, Russell, and Vilcar Koo, head of our SBA lending are provided below.

Finally, our high interest-bearing **FlexChecking** product continues to be well received by individuals, sole proprietorships, and not-for-profits, along with our very competitive CD offerings.

We wish you the best for the upcoming Holiday Season!

Yours truly,

Robert B. Oehler "Rob"
President and CEO



C. Ellis Porter
EVP – Chief Credit Officer



Russell T. Sun
EVP – Commercial Banking



Vilcar Koo
SVP – Small Business Lending

8400 E. Valley Blvd., Rosemead, CA 91770 (626) 773-8888 www.pacificalliancebank.com Stock Symbol: PFBN
FDIC Insured and Equal Housing Opportunity Lender

This letter may include forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "estimate," "expect," "project," "intend," "commit," "believe" and similar expressions, the Bank intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, and which are beyond our control."